

Company Profile

Arabian Gulf Mountains Company - AGM

The Arabian Gulf Mountains Company is one of the leading companies in the mining industry in Oman. It is the first in the Sultanate in extracting, producing, marketing, exporting, and selling chromium in international and domestic markets.

Company Origin and Development:

The Arabian Gulf Company was established in 2004 with Commercial Registration No. (7070098) dated May 31, 2004 and began its economic activity in the field of extracting chromium from quarries, classifying and marketing it, and exporting the bulk of the production to international markets; the rest is marketed in the internal market. The company started its activities with a limited number of heavy equipment and machinery, as well as a limited number of skilled and ordinary workers in the production sites, in addition to the administrators in the company's main office.

Company Development & Production Activity Expansion:

With increasing in the volume of production and the gradual increase in revenues year to year, the company proceeded to expand its production activity by increasing the number of equipment (excavators) and heavy machinery (trucks) owned by the company, reaching (40) excavators and trucks, in addition to hiring (22) of equipment and machinery. The company has succeeded in achieving good results at the level of production and export, which enabled it to enhance its production and financial position. The volume of production during the company's activity period was as follows:

The average production volume during the period 2004-2013 reached about (100) thousand tons annually

The average production volume during the period 2014-2020 was about (200) thousand tons annually

During the past year 2021, the company achieved a record (250,000) tons, even though it was the year of the Corona pandemic. In the current strategic plan (2022-2026), the company aims to increase the volume of production to 500,000 tons annually.

With the development of the size of the company's assets and the increase in its production and sales, the company sought to open wider horizons for its production activity by attracting experts, technicians, and skilled and ordinary labor in proportion to the volume of work in the mines and quarries in which the company operates and in a manner that meets the growing demand for chromium in the external and internal markets. The number of employees in the company in various specializations and professions ranged around (112) people in the first years of starting its activity, and (250) workers and employees at the height of its productive activity in the last ten years.

The Company's Huge Shift:

With the accumulation of practical experiences in exploration, extraction, and production and the weaving of distinguished relations with major companies importing the company's products, the company's activity expanded horizontally and vertically, **as the company spent during the (18) years from the start of its production activity more than (33) million Omani riyals on production assets, development and operation of a large number of quarries in different states, the most important of which are:**

Al Mudhaibi (3) quarries - Nizwa (2) quarries - Ibri (1) quarry - Sohar (1) quarry - Samail (8) quarries - Shinas (1) quarry - Bidiyah (2) quarries

The company also obtained several mining licenses, the last of which was in 2021, when the Gulf of Arabia Mountains Company obtained mining license No. (0317849) in Al Dakhiliyah Governorate - Sumail State, and the company began investing in the quarry with an integrated fleet of excavators and heavy machinery owned and rented by the company.

The Company's Current Status and its Prospects:

With the development of the company's business and the expansion of its production activity and the multiplicity of markets for the sale of its chrome products, the Board of Directors decided to update the organizational structure of the associate companies of the Gulf of Arabia Mountains Company and develop it in line with the development that has been achieved at the production and marketing levels. In this regard, the new organizational structure focused on the following:

- 1) Al Hilal Symbol for Trading and Contracting Company (HSPT) undertakes the process of marketing, selling, and exporting the products of the Arabian Gulf Mountains Company (AGM)
- 2) The Gulf National Company for Minerals and Excavations (NGM) undertakes the purchase and lease of equipment (excavators) and heavy machinery (trucks) for the Gulf of Arabia Mountains Company (AGM)

Currently, the company is working on two directions:

First: Completion of development work in the quarries in which the company operates, which began last April, in addition to expanding the development of the infrastructure necessary to start work on the shift system, where the Board of Directors decided to start work on two shifts a day starting from next December 2022, in addition to securing electricity for the sites an electric generator has been secured for this purpose.

Second: Supporting the fleet of heavy equipment and machinery with (16) excavators, four trucks, and a wheel loader totaling (21) machinery, equipment, and wheel loader. Al-Fayrouz Company is a supplier of (8) excavators; the delivery will start in November 2022 and will be completed by next month. The remaining equipment and machinery are under proceeding, where the BoD has assigned the concerned committee to negotiations with three other suppliers (Komatsu, Volvo, Caterpillar); they have submitted supply offers and our specialists are working on them to choose the feasible and appropriate one among them. Thus, the number of equipment and mechanisms owned by the company exceeds (60) machines and equipment, in addition to the hired mechanisms and equipment. **So, the total number of equipment and mechanisms (owned and hired) will be about (100) at the end of the current year 2022 and the beginning of the next year 2023.**